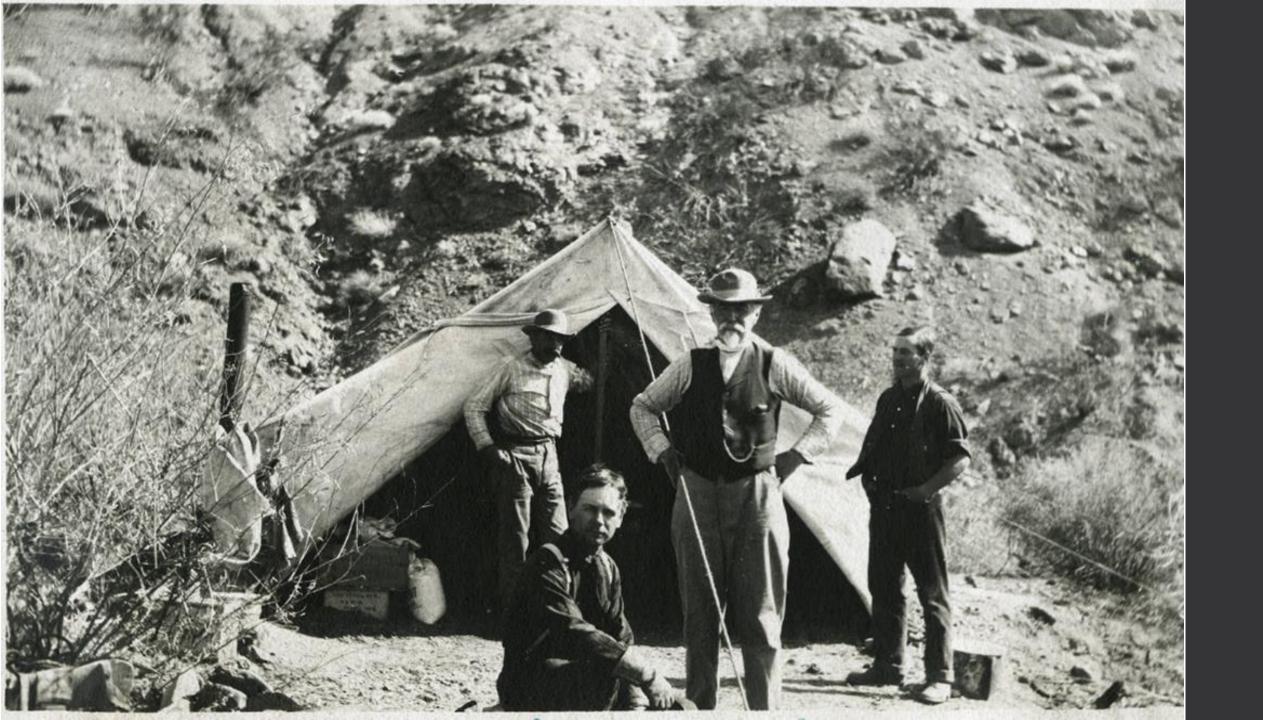
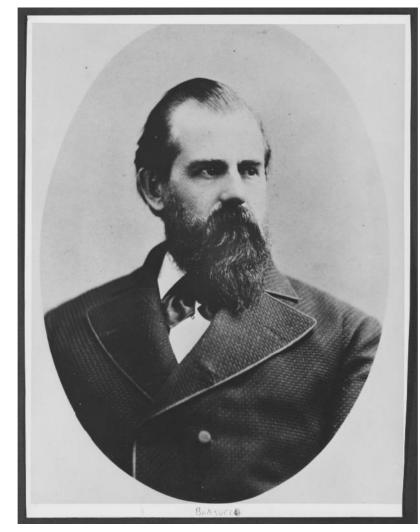
# History of Nevada's Gaming Regulatory Structure

Cannabis Compliance Board Task Force



- Gaming was common at the inception of our great state.
- The discovery of the Comstock Lode of 1859 near Virginia City brought miners from everywhere to Nevada.
- Mining camps were generally lawless and wild places where gambling was frequently conducted.
- Samuel Clemens in his book "Roughing It" remarked how gamblers occupied the highest status in Nevada society in 1870.

- In 1869, just five years after becoming a state, the Nevada Legislature overrode veto by Governor Blasdel to enact the state's first statutes legalizing gambling.
- The only regulations were that professional gamblers could not operate a game without a license from a county sheriff and gambling could not be conducted in the front room of buildings.





- For the next 40 years, the Nevada Legislature adjusted tax rates and splits with local governments, restricted gambling on Sundays, and limited gambling to second stories of buildings in large counties.
- In 1909, the Nevada Legislature closed the first era of legalized gambling in Nevada and gambling ceased to be a legal activity on September 30, 1910.



- From 1915 through 1931, the Nevada Legislature toyed with permitting limited slot machines, but gambling continued to be a popular activity despite its illegality.
- While politicians often campaigned on bringing gambling back, it was the Great Depression that convinced the public to abandon the temperance movement and to revisit legalized gambling.

- In the 1931 legislative session, Humboldt County Assemblyman Phil Tobin introduced legislation to permit "wide open" gambling in Nevada.
- Despite strong opposition from the Public Morals Committee, the bill passed the Assembly 24-11 and the Senate 13-3
- Governor Balzar signed the bill into law on March 19, 1931.





- In its original form, the 1931 Act did not regulate gaming.
- The only qualification for licensing was that applicants be American citizens.
- Eight days after Balzar signed the bill into law, the Legislature rectified the oversight by granting local authorities the power to regulate or prohibit gaming.



- The first challenge to the law occurred within two months of enactment.
- Applicants for a casino license sued the City of Las Vegas for denying their gaming license, claiming the City acted beyond the scope of its authority.
- The City defended the suit by claiming there were already six licenses issued, and that the public interest did not favor additional licenses.
- The Nevada Supreme Court upheld the City's regulatory authority.



- From 1931 to 1945, the state did not tax casinos but allowed local governments to collect fixed license fees.
- However, local governments did not do a very good job at enforcing such fees, and the lack of enforcement even drew the ire of the 1937 Legislature who directed the State Attorney General to convince local district attorneys to enforce.



- In 1945, the Legislature created the first state casino license with a tax rate of 1% of gross gaming revenue in excess of \$3000.
- The Nevada Tax Commission became the State's gaming regulatory authority.
- The tax contributed \$100,000 to the state's budget.



- This low taxed highly lucrative business caught the attention of legitimate and less-than-legitimate developers.
- One of these was the well known mobster Benjamin Seigel, who envisioned developing the Flamingo hotel as the grandest hotel in the world.
- Seigel projected the project to cost \$1 million, but ran development costs up to \$6 million to the dismay of his organized crime connected financial backers.
- In 1947, within months of the Flamingo's opening, Siegel was shot dead in his home.



- While Nevada's casino industry began to grow in the late 1940s, California began cracking down on illegal casinos.
- Many illegal operators in California came to Nevada to operate, both legally and illegally.
- Many allegations were made of cheating and lack of enforcement against illegal operators.
- Things came to a head with events at the Tahoe Village Casino.

## Nevada Police **Hold Gamblers**

RENO, Nev., Sept. 15 (A)-Two more gambling figures who have been operating of late in the Reno-Lake Tahoe area were arrested today in connection with the shoot-

was generally applauded, although there were also a few scattered hisses and some booing.

ing of Harry Sherwood, operator Village, casino on the Nevada side

man, 41, described by Reno Police and is held on an open charge convict with a long record, and injury. George Kosloff, Reno gambling club operator. Warrants charged them with "aiding Lou Strauss in an assault with a deadly weapon with intent to kill Harry Sherwood."

Strauss, known here as "Russian Louie," was associated with Sherwood in the operation of Tahoe

of a plush gambling casino. Both of Lake Tahoe. He was arrested were released on \$5,000 cash bail. Saturday after the shooting, which They are Abe (Trigger) Chap- occurred in the lobby of the club, Chief Clayton Phillips as an ex- pending the outcome of Sherwood's

Strauss, who identified himself

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Tues, Sept. 16, 1947

as a gambler with interests in hospital with many states, will be arraigned in lodged against company with Chapman tomorrow shot in what a morning at Minden, Nev.

Sherwood lay near death in a gambling losses

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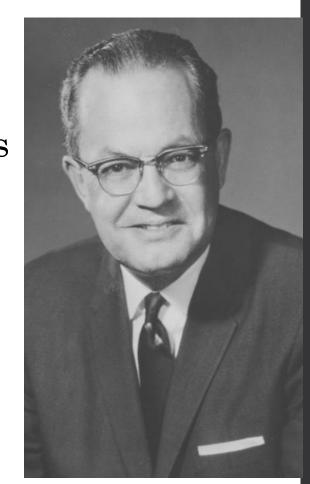
Licensed, In

- Harry Sherwood and Louis Strauss were part owners of the Tahoe Village Casino.
- Harry Sherwood was shot and killed in the Tahoe Village Casino.
- Louis Strauss was arrested for the shooting but not convicted.
- The allegations of cheating, illegal casinos and violence resulted in Tax Commission summoning Lake Tahoe casino owners to a meeting.

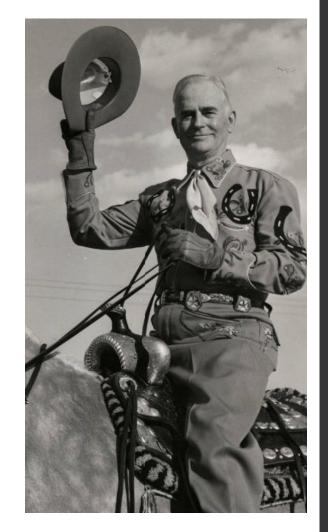


- Of the 60 individuals ordered to attend, only 25 showed up.
- Tax Commissioner Bill Moore sternly warned the group to "put square dice and new decks on the tables." and to avoid roughhouse tactics.
- While the 1945 legislation provided a requirement for a state gaming license it did not bestow any regulatory authority on the Tax Commission beyond collecting taxes.
- In this vacuum, organized crime began to become more involved in Nevada's gaming industry.

- Following Seigel's death in 1947, Attorney General Alan Bible issued an opinion that the Tax Commission could adopt regulations requiring "inquiry into the antecedents, habits, and character of applicants in order to satisfy the Commission that they will not violate the gambling law ... prohibiting thieving and cheating games"
- The opinion also asserted the Tax Commission had the power to refuse a gaming license if in the public interest.



- The Bible Opinion of 1947 was a surprise to the Governor Pittman and the Chairman of the Tax Commission.
- The Tax Commission exercised its new found authority in denying licenses to five applicants in January 1948 (while approving about a thousand others).
- In 1948, the Tax Commission had one inspector and one accountant to collect and enforce gaming taxes.

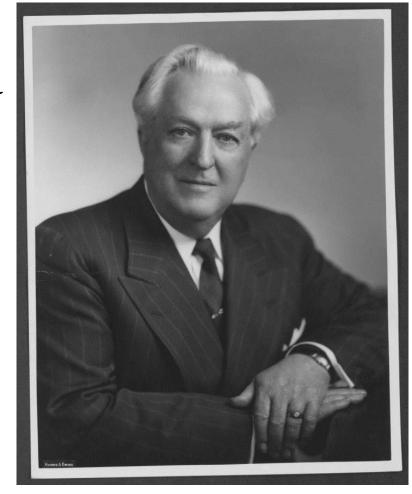


- In 1949, the Nevada Legislature shifted licensing authority from local to state government, and gave the Tax Commission statutory authority to regulate gaming and adopt regulations.
- The 1949 amendments also allowed the Tax Commission to require fingerprints of applicants and allowed them to obtain information concerning the applicant's history, habits and character.
- The 1949 amendments are significant in its emphasis on the application process and the grant of regulatory authority.



- The 1950's brought a new threat to gaming in Nevada, the threat of federal intervention.
- Senator Kefauver of Tennessee chaired a committee that held televised hearings on organized crime.
- In committee testimony, both Nevada's Lieutenant Governor and its Tax Commissioner admitted that the state made little or no effort before 1949 to screen gaming license applicants
- The Kefauver Committee report was critical of Nevada's regulatory apparatus as ineffective in keeping undesirables out of gaming.

- The 1950's the U.S. Congress entertained legislation to impose a crippling excise tax of 10% on the casino industry in Nevada.
- Pat McCarran was a powerful member of the U.S. Senate and was able to exempt all casino gaming, other than sports wagering from this tax, thus saving the legal industry in Nevada from extinction.



- In 1955, a full time administrative board called the Gaming Control Board was created as the investigative and enforcement arm of the Nevada Tax Commission.
- In 1955, several underfunded casinos went bankrupt.
- In response, the new Nevada Gaming Control Board required gaming license applicants to complete financial questionnaires.

- The inadequacies of existing laws and regulations were exposed in the development of the Stardust.
- The Stardust was developed by Tony Cornero, an infamous illegal casino operator in California.
- Cornero ran into financial difficulty and criminal law difficulty in the development and was denied a gaming license.
- Cornero realized the gaming regulatory laws were limited to casino operators not landlords, so he leased the Stardust for \$6 million a year in 1959.

### Modern Gambling Regulation

- By 1958 it was clear that Nevada's gaming regulatory system was in need of restructuring.
- A little known candidate from Elko County named Grant Sawyer launched his bid to become Governor in Nevada in 1958 using the slogan "Nevada is not for sale"
- Sawyer surprisingly won the primary and general election championing gaming regulatory reform.

### Modern Gambling Regulation

- Governor Sawyer's policy goals were expressed in the Gaming Control Act
  - · Recognize gaming as vital to the state's economy
  - Recognize growth is based on legitimacy and honesty of the activity
  - Recognize public trust is dependent upon strict regulation
  - Require operators and manufacturers to hold licenses
  - Require licensees be suitable and of good character to conduct gaming

### Modern Gambling Regulation

- Governor Sawyer's first act was to sign a bill from the 1959 legislative session that took control of gaming from the Tax Commission and giving it to a new independent agency, the Nevada Gaming Commission.
- The same bill made the Nevada Gaming Control board an independent agency.
- It was vitally important for Governor Sawyer to get gaming regulation right, as gaming taxes accounted for almost 22% of the state's tax revenue.

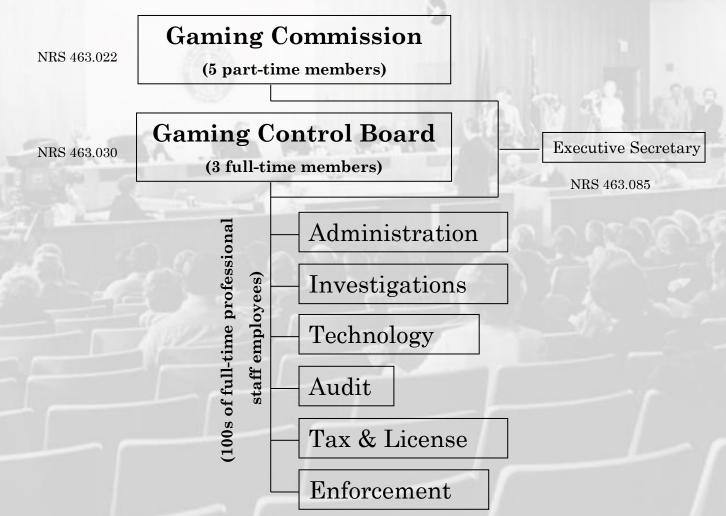


- Governor Sawyer appointed two former FBI agents and a former U.S. Attorney to the new Nevada Gaming Commission.
- Governor Sawyer also appointed a former assistant to FBI Director J. Edgar Hoover as the new Nevada Gaming Control Board Chairman.
- Governor Sawyer then appointed Bob Faiss as the Executive Secretary to both the Board and Commission, the only position serving both independent agencies.

- While the new Nevada Gaming Commission and independent Nevada Gaming Control Board were getting their footing, the federal intervention threat became imminent.
- In 1961, Attorney General Robert Kennedy was aware that the Teamsters Pension Fund administered by Jimmy Hoffa financed several Nevada casinos.
- In May of 1961, RFK requested that the Attorney General of Nevada deputize 50 federal agents who would raid and close several Nevada casinos.

- Governor Sawyer met with President John Kennedy and his brother Robert to allow the new regulatory structure more time to work.
- Governor Sawyer was successful, and the raids never occurred.
- The modern gaming regulatory system was ultimately successful in meeting Governor Sawyer's goals to simultaneously clean up and protect the gaming industry.







- The Gaming Control Board is a full-time agency that administers the Gaming Control Act and the regulations adopted by the Gaming Commission.
- The Board has three members and hundreds of dedicated staff.
- By statute, one of the three Board members must be an accountant, and another must have training as a law enforcement officer or an attorney.

- The Board investigates the qualifications of all applicants and makes a recommendation of approval or denial of applicants to the Commission.
- The Board adjudicates patron disputes.
- The Board collects gaming taxes.
- The Board acts as a police officer for the gaming industry.

- The Board acts as prosecutor in enforcement actions.
- The Board evaluates new technologies.
- The Board works with the Attorney General's Office to draft new regulations for review and approval by the Commission.

- The Board is operationally divided into six divisions:
  - Administration
  - Audit
  - Technology
  - Enforcement
  - Investigations
  - Tax and Licensing

- Administration Division
  - The Administration Division provides financial, personnel and other administrative services as well as information technology support to fulfill the missions of the Board and Commission and to support the operating divisions.

#### Audit Division

- The Audit Division conducts periodic audits of casinos to assure they have made proper accounting of taxes and fees owed to the state. The Division also reviews compliance with procedures mandated by law, regulation, or by the casino's own system of internal controls. The reviews assure the casinos are following proper procedures in counting and reporting transactions, handling cash and cash items; conducting credit transactions, and other administrative, accounting, operating, and physical controls.
- Audit Division agents verify casino bankrolls, monitor financially-troubled operations, and inspect accounting equipment. They also assist investigations into allegations of skimming and hidden interests.

- Enforcement Division
  - The Enforcement Division is the law enforcement arm of the Gaming Control Board.
  - Primary responsibilities are to conduct criminal and regulatory investigations, arbitrate disputes between patrons and licensees, gather intelligence on organized criminal groups involved in gaming related activities, conducting background investigations on work card applicants, and inspect and approve new games, surveillance systems, chips and tokens, charitable lotteries and bingo

- Investigations Division
  - The Investigations Division investigates individuals, privately-held businesses, and other applicants that file applications with the Board
  - The Board generally has two types of investigative agents: financial and background. In the early 1970's, the Board transferred the responsibility for financial investigations from the Audit Division to the Investigations Division. This shift of responsibility created the need for agents with accounting skills. Financial agents usually have accounting backgrounds and are primarily responsible for investigating an applicant's finances, source of funds, and similar matters.

### Tax and License Division

• The Tax and License Division collects, deposits, distributes and dedicates all gaming taxes, fees, penalties, interest and fines. The division forecasts gaming taxes and fees and presents these forecasts to the economic forum as part of the State's General Fund Revenue forecasting process. The Division also issues all gaming licenses approved by the Nevada Gaming Commission and performs compliance reviews of all Group II nonrestricted gaming licensees, as defined by Regulation 6.010(6). The division is also responsible for performing compliance reviews of manufacturers, distributors, operators of a slot route and operators of inter-casino linked system. Finally, the Division monitors Indian gaming in Nevada.

### Technology Division

• The Technology Division examines, tests and recommends gaming devices for approval or denial by the Board and Commission. The Division inspects gaming devices in its laboratory and in the field to ensure continued integrity, and assists in resolving gaming patron disputes through analysis of device electronics and software. The Division is charged with reviewing and approving computerized gaming systems ("Associated Equipment").

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## The Gaming Commission

- The Commission consists of five members appointed by the Governor to four-year terms, with one member acting as Chairman. The Commission members serve in a part-time capacity.
- The primary responsibilities of the Commission include acting on the recommendations of the Board in licensing matters and ruling upon work permit appeal cases. The Commission is the final authority on licensing matters, having the ability to approve, restrict, limit, condition, deny, revoke or suspend any gaming license.

### The Gaming Commission

- The primary responsibilities of the Commission include acting on the recommendations of the Board in licensing matters and ruling upon work permit appeal cases. The Commission is the final authority on licensing matters, having the ability to approve, restrict, limit, condition, deny, reject, revoke or suspend any gaming license.
- The Commission is also charged with the responsibility of adopting regulations to implement and enforce the State laws governing gaming.

- The Nevada gaming regulatory system is heavily front loaded, this means a significant portion of regulatory resources is expended in investigating applicants before they are licensed.
- Pursuant to Nevada statutes, applicants for a license must prove their suitability, the burden lies solely on the applicant.

- The process begins with the applicant filing all relevant forms and an application fee with the Gaming Control Board.
- Forms generally include detailed information about the applicant and include a set of waivers.
- Once an application is filed it cannot be withdrawn without regulatory approval.

- If the application appears to be generally complete, an investigative team will be assigned to the application and they will determine an estimated cost for an initial deposit of investigative fees.
- The investigation will generally not commence until the initial deposit is made.
- A document request letter is also generally sent to applicants requesting significant documentation relevant to the applications.

- The investigation will include a detailed review of the applicant's current and past finances, current and past business, and current and past associations.
- Investigators will often visit the applicants business, homes, and offices.
- A copy may be made of all of the applicant's electronic records, e-mails, cloud computing account information and more.
- The investigation will also include interviews to review all application materials and forms.

- Again, it is incumbent upon the applicant to prove their suitability; therefore, cooperation of, and full disclosure by, the applicant is essential.
- The investigation process is often iterative and may involve multiple document requests and interviews.

- Upon completion of the investigation, the investigators will prepare a written summary for the Board.
- This summary is private and nobody outside the Board is permitted to see the summary.
- Investigators will generally conduct a closing conference with the applicant or their counsel regarding any outstanding issues.

## Application Hearings

- Applicants will be scheduled for a hearing before the Nevada Gaming Control Board regarding their application.
- The day before the hearing, the Board members will meet with investigators in a "rump session" to go over the investigative summaries.
- Applicants generally appear before the Board in a public hearing and the Board will generally make a recommendation to approve (with conditions), deny, or refer the application back to staff for more investigation.

## Application Hearings

- A few weeks later the applicant will appear at another hearing before the Nevada Gaming Commission.
- The Commission will review the information from the Gaming Control Board Meeting, ask questions, put information on the record, then vote to determine the disposition of the application.
- The disposition of applications by the Commission is not subject to judicial review.

### Summary

- The modern gaming regulatory system was put in place to protect an industry vital to the economic well being of the state.
- The system works to ensure only suitable applicants become licensees, that taxes are properly paid, that gaming is conducted fairly and honestly, and that the risk of federal intervention is minimized.

### THANK YOU

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