



Kynd Cannabis Company & Mynt Cannabis Dispensaries  
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Good Morning. For the record, my name is Clint Cates and I am one of the owners & Director of Compliance for Kynd Cannabis Company and Mynt Cannabis Dispensaries. We have 7 licenses here in the state of Nevada —2 cultivations, 2 productions, 1 distribution, and 2 Dispensaries, all located in multiple jurisdictions. I have been immersed in the marijuana industry in Nevada since it's infancy back in 2013, being deeply involved with the rule making processes at the local and state levels and I have been operating multiple licensed-facilities since 2015.

The #1 problem I see in the industry is testing and over-testing!!.....which is not only increasing the product costs & retail prices of cannabis, but it is also allowing the black market to flourish, while decreasing the amount of tax revenue to the state. If you applied our current marijuana testing standards to produce, we would all be paying \$10 for an apple that wasn't any safer than our current \$2 apples. Nevada created a model set of rules and regulations for the Cannabis industry, but it's hard to get things right the first time. This is a fluid process that is constantly changing and adapting. We see 3-4 changes to the testing regulations that could benefit the industry and state as a whole without jeopardizing public safety, whether its implemented through passage of legislation or through this newly formed Cannabis Control Board.

**#1 - Increase the required Lot size for testing from 5lbs of flower & 15lbs of trim to 10lbs for flower and 30lbs for trim, respectively.** Again, we aren't testing every apple here.

**#2 - Remove the requirement for testing flower or trim destined for extraction.** This product will be extracted into oil for concentrates, edibles, vape pens, and/or infused-products that are required to pass testing prior to being sold to Nevada-Licensed Dispensaries, so why the added testing requirements, it just adds to the product costs.

**#3 - Composite Pesticide Analysis.** If pesticides are sprayed on 5-10 plants that make up a Lot, it will automatically spread across the entire batch or grow room of plants. So one homogenized pesticide analysis at \$300 a test for a batch vs 20-30 pesticide analysis tests at \$300 each for that same batch, is not only logical & cost effective, but it does not jeopardize the integrity of the product nor public safety, yet drastically reduces the product costs.

**#4 - The ability to cap the number of licensed testing facilities similar to the Division's current ability to cap the number of cultivation facilities.** This will allow the current labs to handle all of the testing needs for the industry as it grows and still be profitable so that they are not forced to lobby for additional regulations for added testing.

Thank you for your consideration of these items and thank you for your time.